



Vertice

Boost Your Cloud – Oracle Analytics

ORACLE

Sell
Partner

Expertise in
Oracle Cloud Platform
in EMEA–Western Europe

ORACLE

Service
Partner

Expertise in
Oracle Cloud Platform
Business Analytics
in Eastern Europe

Company - Overview

Engage the **Customer**.
Enhance the **Data**.
Enable the **Solutions**.

Vertice was established in 2010, to provide Oracle Expert Services. Over the years our offering has both matured and expanded in our focus. We now operate under the basis of; engage the customer, enhance the data and enable the expedient delivery of the solution. Aligned this basis to our depth of knowledge and experience in delivery on; Data Analytics & AI, Database and Infrastructure, on Oracle Technologies, and then we are proven in delivering success in multiple Customers, Data and Solutions.



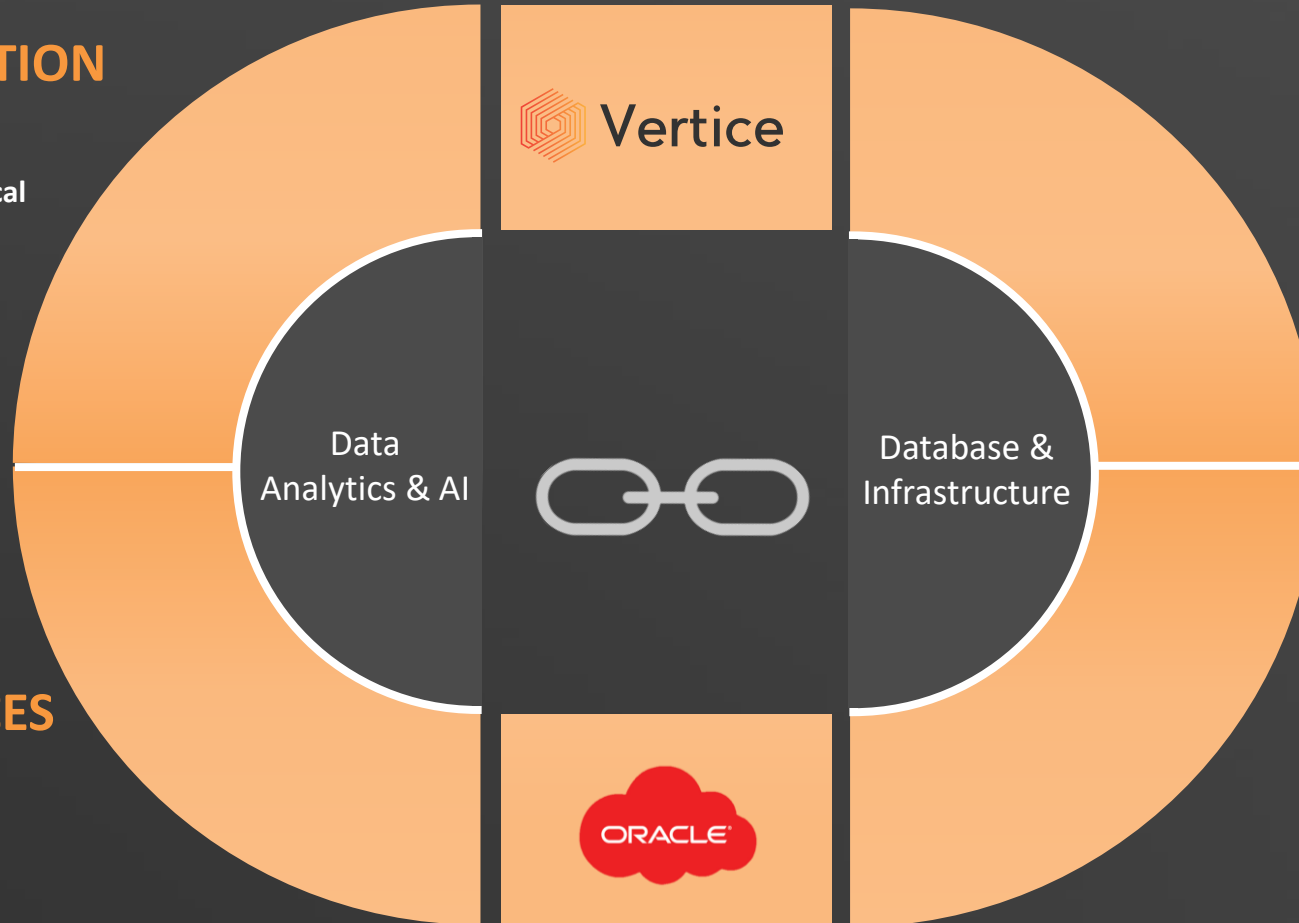
What We Do

DATA TRANSFORMATION

- Data Analytics
- New Data Platform
- Oracle Financial Services Analytical Applications
- Data Lakehouse
- Data Warehouse
- Data Mesh

DATA DIGITAL SERVICES

- AI, ML, Data Science
- Cloud Native
- Apps Modernisation Enablement
- DevOps and ML Ops



DATA PLATFORM

- Cloud Strategy
- Multi-Cloud (OCI, Azure & AWS)
- Hybrid Deployment
- Cloud@Customer (ExaC@C)
- SaaS Integration

DATA MODERNISATION

- Technology Debt
- Client Modernisation
- Database Consolidation
- Cloud Back-up / DR
- Mainframe Rehosting
- *Cyber Security (Partner)*

Rapid Proof of Concept (POC) - OAC

- Rapid Proof of Concept offering available for all industries
 - **Business Objective:** Enhancing Customer Experience and Adoption of Oracle Analytics. Providing customers with rapid ROI using their data in Oracle Analytics
 - **Scope:**
 - 2 Sample Data Sources = 2 csv files (Obfuscated)
 - Pre analysed and pre-determined data sources
 - Sensitive information should be obfuscated by the customer. NDA can be signed prior to kick off if necessary
 - Customer to choose 2 data sources for analytics. Data Sources prepared and extracted by the customer
 - Specifically focused on Machine Learning, Visualisations and Dashboards in OAC
 - Predictive Analytical functions in Oracle Analytics – Forecasting, Trend Lines
 - 1 Dashboard
 - 1 DV Project
 - **Indicative Timeline:**
 - Rapid turnaround and schedule of “Early View” Demo – 3-4 days
 - Implement any feedback from “Early View” and schedule Demo to wider business - within 2 days
 - Small involvement of Customer Business Teams is necessary ½ day
 - Estimated Duration is from 1-2 weeks dependant on availability for interaction between Vertice and Customer
 - **Success Criteria:**
 - Once ROI acknowledged POC may move to prototype and on board more sources for further ROI on Oracle Analytics
 - Vertice Fixed Scope Offerings (FSOs) available for full packaged Oracle Data Analytics implementations
 - This then requires a **NEW OCI Subscription** as we progress from POC on Vertice’ OCI tenancy into project mode on the customer’s OCI tenancy



Customer Name: An Post

Industry: Public Sector – Postal, Retail, Financial Services

Region: IE

Sale Type: Partner Led Indirect Sale (NEW OCI Subscription with annual renewals)

Analytics Products: OAC & OAS (previously OBIEE, BI Apps)

Other Oracle Products: OCI, Exadata C@C, ADW, Data Science, EDQ, ODI, FCCM, PBCS, GG, Oracle Database 19c, APEX, OML

Data Analytics Projects:

- Data Analytics Advisory
- Expert Services & Support
 - BI Apps, OBIEE Data Warehousing & Reporting
 - OBIEE Upgrade to OAS
 - OAC Classic implementation, on-going support & development
 - OAC Mid Term Conversion (OAC Classic to Gen 2 OAC)
 - Augmented Analytics on OAC / OAS (inc. ML/AI)
 - Customer Analytics (Externalised CXM Dashboard)
 - Finance Analytics (CFO Cockpit)
 - Postmaster Reporting (IPU)



Additional Services on OCI & Indicative Pricing

	Landing zone	3rd party application and databases	Move custom Oracle DB Apps to OCI	EBS non-Prod & PROD migration	Oracle DB migration	Oracle Data Analytics Workloads to OCI
Option						
Days	2	10	15	15	3	15
Timeframe	1 Month	1 Month	2 Months	2 Months	1 Month	2 Months
Note1	Landing zone build with standard security - Basic (Hub / Spoke Architecture)	Mixed workloads, applications and databases	Basic Landing Zone Build + Network & connectivity setup VPN/FastConnect	Basic Landing Zone Build + Migration using cloud manager or xPlatform	Oracle Database migration to OCI (DBCS, ExaCS, ADB)	Mixed workloads, processes and databases to OCI (OA, ODI (ELT), GG (CDC), DW/DB inc OML and Data Models inherrent).
Note2	Basic OCI infrastructure setup (Network, compartments, security e.g.)	Basic Landing Zone Build + VM Migration up to 15 VM's (DB / Application)	Up to 1 Non-Prod & 1 Prod environments	Security Review: Security Review : Cloud Guard, Data Safe, VSS, IDAM etc.	Basic Landing Zone Build 1 Non-Prod Databases with size of 500 GB and 1 Prod Databases with size of 500 GB	Up to 1 Non-Prod & 1 Prod Data Analytic environments
Note3		Customer responsible for App testing	Customer responsible for App testing	Customer and/or Partner responsible for EBS testing		Customer responsible for Data Analytics platform and Data Feeds testing
Options	Managed Services	Managed Services	Managed Services	Managed Services	Managed Services	Managed Services

Customer Success

Retail

anpost

BROWN THOMAS

ARNOTTS
EST. 1843

EAGLEMOSS
COLLECTIONS



CHS & Co.

SELFRIDGES



Technology

ORACLE

SIEMENS



BearingPoint.

accenture

FUJITSU

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• APTIV •

iCabbi

Utilities



ervia



Financial Services

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HARCOURT | LIFE



ABBEY
INTERNATIONAL
FINANCE



Pharmaceuticals



A Symbol of Excellence

zoetis

Public Sector

anpost



Invest
Northern Ireland

ervia



Education



Data Analytics Awards

Multiple Oracle Global Excellence Awards



Multiple Oracle User Group Awards



Multiple Oracle Partner of the Year Awards



Company Info



- ✓ Customer Centric
- ✓ Data Experts
- ✓ Solution Focused



2023
Oracle Europe West
Cloud/Tech Partner Award

Innovation

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